UNAUDITED FINANCIAL STATEMENT FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2021

Unaud	dited		Unaudited		Audited	
3 months ended 30.09.2021 Taka in '000	3 months ended 30.09.2020 Taka in '000		9 months ended 30.09.2021 Taka in '000	9 months ended 30.09.2020 Taka in '000	12 months ended 31.12.2020 Taka in '000	
1,131,746	941,645	Sales	3,171,934	2,776,272	3,468,984	
(595,451)	(519,843)	Cost Sales	(1,724,671)	(1,462,649)	(1,876,375)	
536,295	421,802	Gross Profit	1,447,263	1,313,623	1,592,609	
(252,472)	(249,498)	Trading Expenses	(765,120)	(855,186)	(1,042,752)	
283,823	172,305	Trading Profit	682,143	458,438	549,857	
(70,792)	(11,876)	Other Income/(Expense)	(176,843)	(20,506)	(51,296)	
213,031	160,429	Profit from Operations	505,300	437,931	498,561	
(1,083)	36,648	Finance income/(expense)	12,047	144,361	168,027	
211,948	197,077	Profit before taxation	517,347	582,292	666,588	
(49,109)	(56,483)	Income tax expenses	(130,617)	(186,071)	[169,702]	
162,839	140,594	Profit from Continuing Operations	386,729	396,222	496,886	
-	-	Profit/(Loss) from discontinued operation (Pharmaceutical)	-	(5,413)	-	
-	-	Profit/(Loss) from discontinued operation (Oral Health Care)	-	67,587	32,446	
162,839	140,594	Profit for the period	386,729	458,396	529,332	
120,465	120,465	Paid up Ordinary Share Capital (Face value per share of Tk. 10)	120,465	120,465	120,465	
		Share Capital and Reserves excluding Capital Reverse	1,339,400	1,482,714	1,591,679	
12,046,449	12,046,449	Shareholding	12,046,449	12,046,449	12,046,449	
		Unilever Overseas Holdings B.V	9,875,144	9,875,144	9,875,144	
		ICB & ICB Unit and Mutual Funds	1,373,875	1,381,330	1,373,917	
		Other Local & Foreign Shareholders	797,430	789,975	797,388	
		Earnings per share (EPS)				
13.52	11.67	Basic & Diluted (for Continuing Operation)	32.10	32.89	41.25	
13.52	11.67	Basic & Diluted (for the Company)	32.10	38.05	43.94	
		Net Asset Value (NAV) Per Share	111.19	117.19	123.08	
		Net Operating Cash Flow Per Share (NOCFPS)	44.35	44.80	46.36	

^{1.} Figures for 2020 have been regrouped whenever necessary to facilitate comparison

Chairman

Managing Director

Head of Finance

Director

Company Secretary

^{2.} The details of the published quarterly Financial Statements are available in the website of the company. The address of the website is: https://www.unilever.com/UCL-bd.html

Condensed Statement of Financial Position (Un-audited) AS AT 30 September 2021

Taka in '000

ASSETS	30 Sept. 2021	31 December 2020
Non-current Assets		
Property, plant and equipment	72,019	83,510
Right-of-use asset	251,265	287,777
Deferred tax asset	23,364	29,466
	346,648	400,753
Current assets		
Inventories	493,996	390,329
Trade and other receivables	207,578	81,253
Advances, Deposits and Prepayments	32,324	30,950
Cash and cash equivalents	3,651,732	3,697,148
	4,385,629	4,199,679
TOTAL ASSETS	4,732,277	4,600,433
EQUITY		
Capital and reserves attributable to the Company's equity holders		
Share capital	120,465	120,465
Revaluation reserves	4,831	4,831
Capital reserves	166	166
General reserves	5,000	5,000
Retained earnings	1,208,937	1,352,252
TOTAL EQUITY	1,339,400	1,482,714
LIABILITIES		
Non-current liabilities		
Lease liability-Non current portion	204,827	226,307
	204,827	226,307
Current liabilities		
Trade and other payables	3,079,908	2,743,101
Unclaimed dividend payable	2,209	10,435
Lease liability-Current Portion	58,568	68,657
Retirement benefit plan	8,262	-
Current tax liabilities	39,103	69,219
	3,188,050	2,891,411
Total Liabilities	3,392,878	3,117,718
TOTAL EQUITY AND LIABILITIES	4,732,277	4,600,433

Chairman **Managing Director**

Head of Finance

Director

Company Secretary

123.08

111.19

Condensed Statement of Profit or Loss (Un-audited)
FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2021

Taka in '000

1 Jul to 30 Sep 2020		
(Restated)		
941,645		
(519,843)		
421,802		
(249,498)		
172,305		
(11,876)		
160,429		
36,648		
197,077		
(56,483)		
140,594		
-		
-		
140,594		
<u>11.67</u>		
<u>11.67</u>		
<u>12,046,449</u>		

Revenue
Cost of sales
Gross profit
Operating expenses
Trading profit
Other Income/(Expenses)
Profit from operations
Finance Income/(Expense)
Profit before taxation
Income tax expense
Profit from Continuing Operations
Profit/(Loss) from discontinued operation (Pharmaceutical)
Profit/(Loss) from discontinued operation (Oral Health Care)
Profit for the period
EPS from continuing operations (Taka)
Earning per share (EPS) (Taka)
Shares used to compute EPS (Number)

1 Jan to 30 Sep	1 Jan to 30 Sep
2021	2020
2021	(Restated)
3,171,934	2,776,272
(1,724,671)	(1,462,649)
1,447,263	1,313,623
(765,120)	(855,186)
682,143	458,438
(176,843)	(20,506)
505,300	437,931
12,047	144,361
517,347	582,292
(130,617)	(186,071)
386,729	396,222
-	(5,413)
-	67,587
386,729	458,396
<u>32.10</u>	32.89
<u>32.10</u>	<u>38.05</u>
12,046,449	<u>12,046,449</u>

Condensed Statement of Comprehensive Income (Un-audited)

Taka in '000				
1 Jul to 30 1 Jul to 30 Se				
Sep2021	2020			
162,839	140,594			
-	-			
162,839	140,594			

Profit for the period Other comprehensive income Total comprehensive Income for the Period

Taka in '000				
1 Jan to 30 Sep	1 Jan to 30 Sep			
2021	2020			
386,729	458,396			
-	-			
386,729	458,396			

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Head of Finance

Director

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Condensed Statement of Changes in Equity (Un-audited) FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2021

Revaluation

Capital

General

Retained

Share

Taka in '000 Total

	Capital	Reserves	Reserves	Reserves	Earnings	equity
Balance at 01 January 2020	120,465	4,831	166	5,000	1,461,383	1,591,845
Net profit for the period Final Dividend					458,396 (638,462)	458,396 (638,462)
Balance at 30 September 20	120,465	4,831	166	5,000	1,281,317	1,411,779
Balance at 01 January 2021	120,465	4,831	166	5,000	1,352,252	1,482,714
Net profit for the period Final Dividend					386,729 (530,044)	386,729 (530,044)
Balance at 30 September 2021	120,465	4,831	166	5,000	1,208,937	1,339,399

Chairman

Managing Director

Head of Finance

Director

Company Secretary

Condensed Statement of Cash Flows (Un-audited)

FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2021

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	1 Jan to 30 Sep	1 Jan to 30 Sep
	2021	2020
Cash Flows From Operating Activities		
Cash receipts from customers	3,193,935	3,196,891
Payment for cost and expenses	(2,510,022)	(2,796,451)
Other income/(Expense)	(16)	(9,725)
Cash generated from operations	683,897	390,715
Interest received	33,852	198,321
Interest paid on finance lease	(16,656)	-
Income tax paid	(166,836)	(49,465)
Unrealized Exchange (Gain)/Loss	-	106
	(149,639)	148,962
Net cash from operating activities	534,257	539,677
Cash Flows From Investing Activities		
Acquisition of property, plant & equipment	-	-
Sales proceeds of property, plant & equipment	11,492	3,363
Payment of long term loan		(12,067)
Net cash used in investing activities	11,492	(8,704)
Cash Flows From Financing Activities		
Dividend paid	(530,044)	(638,462)
Finance lease paid	(61,122)	-
Long term loan installment received	-	464
Net cash used in financing activities	(591,165)	[637,998]
Net increase/(decrease) in cash and cash equivalents	(45,416)	(107,025)
Cash and cash equivalents at beginning of the year	3,697,148	3,796,022
Cash and cash equivalents at end of the year	3,651,732	3,688,998

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Notes to the Financial Statements FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2021

There is no change in the basis for preparation and accounting policies governing this quarterly Financial Statements from the last reporting date. Consequently, no separate note on accounting policy are being provided for this quarterly Condensed Financial Statements. Figures for 2020 have been regrouped whenever necessary to facilitate comparison and to comply with relevant IFRS.

	30-Sep-21	30-Sep-2
Share capital (Ordinary shares)		
Authorized		
20,000,000 Shares of Tk 10 each	200,000	200,000
Issued, subscribed and fully paid-up		
Issued for cash		
350 Shares of Tk 10 each in 1974	4	
4,943,949 Shares of Tk 10 each as rights issue	49,440	49,44
4,944,299	49,444	49,44
Issued for consideration other than cash		
3,787,650 Shares of Tk 10 each in 1974	37,876	37,87
3,314,500 Shares of Tk 10 each as bonus issue	33,145	33,14
7,102,150	71,021	71,02
12,046,449	120,465	120,46
Reserves		
Revaluation Reserve		
Opening balance	4,831	4,83
Adjustment made on account of disposal of revalued assets	_	_
Closing balance	4,831	4,83
The balance represents surplus arising from the revaluation of fixe	d assets carried out in 1978	
Capital reserve		
Opening balance	166	16
Adjustment for the year	-	-
Closing balance	166	16

This is the balance of surplus of assets over liabilities as at 28 February 1974 after the issue of shares there against

		1 Jan to 30 Sep 2021	1 Jan to 30 Sep 2020
4	EPS, NAV per share & NOCFPS		
	Profit for the period	386,729	458,396
	Profit from continuing operations	386,729	396,222
	Net asset value	1,339,400	1,411,778
	Net cash from operating activities	534,257	539,677
	Number of outstanding share	12,046,449	12,046,449
	Earnings per share (EPS) basic and diluted (for the company)	32.10	38.05
	Earnings per share (EPS) basic and diluted (for continuing operation)	32.10	32.89
	Net Asset Value (NAV) per share	111.19	117.19
	Net Operating Cash Flow Per Share (NOCFPS)	44.35	44.80

5	Reconciliation of Net Operating Cash Flow		
	Profit after tax	386,729	458,396
	Income tax expense	130,617	186,071
	Finance Income/Expense	(12,047)	(144,361)
	Profit before interest and taxes	505,300	500,106
	Adjustment for:		
	Depreciation and amortization	77,544	13,714
	(Gain)/Loss on sale of fixed assets	(5,763)	10,887
	Net cash flow before changes in working capital	577,081	524,707
	Changes in:		
	Inventory	(103,666)	(181,843)
	Trade and other receivables	(126,325)	131,101
	Trade and other payables	336,807	(83,144)
		106,816	(133,886)
	Cash generated from operating activities	683,897	390,821
	Interest Received	33,852	198,321
	Interest Paid	(16,656)	-
	Income tax paid	(166,836)	(49,465)
		(149,639)	148,856
	Net cash generated by operating activities	534,257	539,677
6	Current tax liabilities	30-Sep-21	31-Dec-20
	Opening Balance	69,219	(17,335)
	Provision made during the period	136,720	176,683
	Profit before interest and taxes	205,938	159,348
	Advance tax paid during the period	(166,836)	(49,465)
	Closing Balance	39,103	109,883
5.a	Reconciliation of current tax expense	30-Sep-21	30-Sep-20
	Profit before tax from continued operation	517,347	582,292
	Profit/(Loss) from discontinued operation (Pharmaceuticals)	-	(5,413)
	Profit/(Loss) from discontinued operation (OHC)	<u> </u>	67,587
	Profit before tax	517,347	644,467
	Estimated non-deductible and others	63,176	62,266
	Adjusted profit before tax	580,522	706,732
	Income tax expense as applicable for the period	130,617	176,683
	Effective tax rate	25.25%	27.42%

7 Explanations for significant deviations:

- 7.1 Other expense includes accrual of BDT 174.5M for Technical Assistance Fees, Trademark and Technology Fees.
 These are payable to Unilever Europe Business Center B.V and Unilever PLC, UK.
- 7.2 Net finance income decreased by BDT 113.3M resulting from decreased interest rates on term deposits.
- 7.3 Oral Health Care business has been classified as discontinued operation post integration with Unilever.
- 7.4 Q3 Earnings Per Share (EPS) has increased by BDT 1.85 while the YTD EPS of the Company has reduced by BDT 5.95. Drop in EPS mainly resulted from significant reduction in Finance income by BDT 113.3M in 2021 compared to that of 2020 due to reduction in interest rate on FDR.
- **7.5** NAV per share reduced by BDT 6.01, mainly due to increase in Trade and Other Payables resulting from longer payment term compared to 2020.
- **7.6** Net Operating Cash Flow per Share (NOCFPS) decreased by BDT 0.45 (-1%). This is driven by lower interest income on FDR and higher tax payment.
- **7.7** Effective tax rate has decreased due to cut in tax rate for listed companies from 25% to 22.5% as approved in Finance Bill 2021.

Chairman

Managing Director

Head of Finance

Director

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